

CEDAR PEAKS MORTGAGE SERVICES LTD. YOUR PREFERRED CHOICE FOR PRIVATE FUNDING CONSTRUCTION LENDING GUIDELINES

CEDAR PEAKS MORTGAGE SERVICES - CONSTRUCTION DRAW MORTGAGE PROGRAM

Cedar Peaks uses a combination of land purchase price (or existing land value if already owned), actual construction costs, work/value in place, and "as complete" values to determine our loan amount and draw schedule. We are typically able to finance up to 80% of costs – assuming a maximum loan to value of up to 70% of the "as complete" value. Property location and value are factors also considered.

Typically, our draw mortgage Interest Rates will range between 10.50% - 12.75%, with a Cedar Peaks Lender fee of 2.0% to 2.75%. (Borrower and Location dependent)

Our guidelines are as follows:

General

- Interest is only charged on advanced funds there is no standby fee on un-advanced funds
- An initial detailed line-item budget is required
- There is a \$395 administration/processing fee for each progress draw advance
- Prior to each draw, a progress inspection report/worksheet must be obtained from the original appraiser
- Borrower must inject their entire equity portion prior to the commencement of draws.
- The property must be registered under a New Home Warranty program unless a Provincial Exemption is obtained.
- Draws will be available at the following stages exact dollar amounts to be determined and will be attached to a formal commitment letter:
 - Land Purchase or Land ETO (up to 70% LTV)
 - Foundation approximately 15% complete
 - Lock-up approximately 45% complete
 - Drywall, ready for paint approximately 65% complete
 - Interim, pre-completion draw approximately 80% complete
 - Final Completion minimum 97% complete and occupancy permit issued

Please note that the draw schedule must be approved in writing by both the borrower and builder.

Cedar Peaks will require the following information/documents to commence our due diligence process:

- A complete application, credit, income, and CRA Notice of Assessment package for all Borrowers/Guarantors;
- 2. If a Corporation is either the Borrowing Entity, or the Borrower(s) are self-employed most recent accountant prepared year-end financial statements;
- 3. Evidence of enrollment in a New Home Warranty program or Certificate of Exemption for the subject property;
- 4. Confirmation that the Borrowers have sufficient funds and equity as required to complete construction;
- 5. A fully executed copy of the land/lot purchase agreement, if applicable;
- 6. Existing mortgage details & statements registered on the subject property, if applicable;
- 7. A copy of all Building Plans, Specs, and any Building/Development Permits issued;
- 8. A detailed line-item budget outlining land, soft, and hard construction costs for the subject project, supported by all available trade and material written quotes;
- 9. A Construction and/or Project-General Manager contract, if applicable;
- 10. Copies of any municipal inspections completed to date, if applicable;
- 11. Depending upon the dollar value, scope of the project and Builder experience, a Quantity Surveyor/Engineer report may be required

DEAL SUBMISSIONS

Please feel free to give us a quick call or e-mail to initially run a deal by us. Alternatively, if your partial or complete package is ready to go then you may submit by either email or by fax.

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IN BUSINESS TO DO BUSINESS

Cedar Peaks Mortgage Services Ltd. is here to serve you and your Clients private lending needs. The above Lending Guidelines are just that – Guidelines. If you have a deal that fits outside of these parameters, let's discuss it. We will work with you to see if there is a way to make the deal work. After all that's what we are in business to do.